



April 26, 2022

Announcement: Cross Oil Freight Adjustment

To Our Valued Customer:

In an effort to better attract carriers and drivers to meet refinery demand, Cross Oil will increase the freight rate on all Cross delivered bulk freight **effective May 2, 2022**. Most rates will increase approximately 10%, but others could be more.

We certainly welcome customer pick up on all loads if there are more economical solutions to your freight needs. However, at this time freight continues to be very large obstacle to on-time delivery and this increase will help us secure the trucks and drivers necessary.

We appreciate your business and look forward to continuing to supply quality naphthenic base oils for all your needs. Please contact your territory manager for additional information and specifics on the new rates into your area.

Sincerely,

A handwritten signature in black ink, appearing to read "DT", is positioned below the word "Sincerely,".

Douglas Towns
Sr. Vice President
Cross Oil Refining & Marketing, Inc.